



**2022 IMPACT REPORT** 

# **PARTNERSHIPS** WITH PURPOSE



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2022

Alongside IPH Board of Directors and staff, I stand proud of our accomplishments and am grateful for the tremendous community support that surrounds us. Despite

unexpected hurdles and tragedy, our IPH team persevered and remained steadfast in our mission to support those most in need.

#### During 2022, IPH focused our efforts on:

- program innovation
- greater community impact through collaborations
- leadership development
- increased attention to diversity and inclusion
- investment in additional safety measures
- expanding partnerships with providers of mental health services
- increased training

By looking inward and strengthening our team, as well as outward and collaborating with vital community partners, we continue to dedicate ourselves to providing exceptional services and meeting the needs of the communities we serve.

With sincere gratitude,

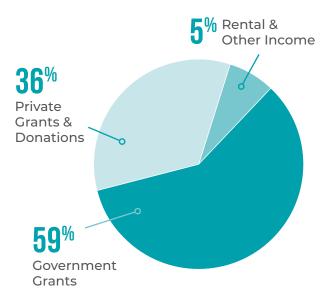
Janine Ribotalle

Janine Robitaille

Executive Director

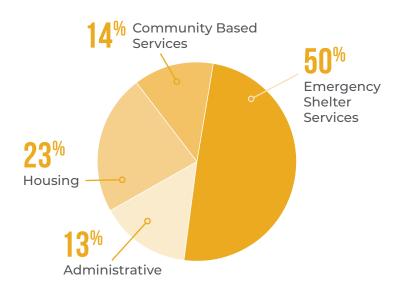
# **2022 FINANCIAL HIGHLIGHTS**

# **2022 REVENUE**



GOVERNMENT GRANTS	
County Grants	\$1,264,386
State Grants	\$1,004,660
Federal Grants	\$1,039,792
TOTAL	\$3,308,838
FUNDRAISING	
In-kind	\$129,884
Private Grants & Donations	\$1,911,514
TOTAL	\$2,041,398
RENTAL & OTHER INCOME	
Rental Income	\$175,846
Net Gain on Investment	\$118,083
TOTAL	\$293,929
<b>2022 TOTAL</b>	\$5,644,165

# **2022 EXPENSES**



EMERGENCY SHELTER SERVICES	
Albany Emergency Shelters	\$2,301,752
Safe Haven-Albany, Montgomery & Fulton	\$594,211
TOTAL	\$2,895,963
COMMUNITY-BASED SERVICES	
Community Connections	\$748,355
Healthy Connections	\$95,681
TOTAL	\$844,036
HOUSING	
TOTAL	\$1,316,406
ADMINISTRATIVE	
TOTAL	\$759,872
<b>2022 TOTAL</b>	\$5,816,278

<sup>\*</sup>Expenses exceeding revenue is due to increase in costs in security measures, hazard pay, utilities and food.

Our heartfelt thanks to the many donors who made financial contributions in 2022. A complete list is available at www.iphny.org

# A YEAR IN REVIEW



Coming off a year that challenged our resolve and forced our lens inward, IPH remains standing today, sturdy and laser focused on our mission and values. With a reignited drive to serve our communities in need, we move forward knowing that no challenge is insurmountable. As a leader in homeless services, IPH continues to lend a voice to those who are disadvantaged or underserved, bringing forth conversation about what more is needed in our communities and how

IPH can use its vast experience to help meet those needs. Through its strong relationships with community partners and governmental leaders, IPH is taking the lead on developing vital and innovative programming to support those with mental health needs not currently being met by existing systems. With compassion and determination, IPH heads into 2023 poised for success and achievement.

**Kristen Giroux**Deputy Director









IPH operations include five yearround and seasonal emergency
shelters; community-based
programs including a daytime
drop-in center; connections
to health services and an
employment program; and nearly
fifty supportive permanent and
transitional housing units for
individuals and families.



IPH provided welcoming, safe accommodations for people experiencing homelessness while striving to minimize barriers that often prevent people from accessing shelter. IPH shelters continue to offer services and around-the-clock compassionate support that help individuals resolve their housing crises.

After Tia's daughter moved out of their shared apartment, she continued paying the rent by herself, so it was a shock when Tia received an eviction notice for failing to pay rent. She would later find out that, although she'd given her daughter the rent money each month, the money never made it to Tia's landlord.

Through no fault of her own, Tia lost her home and was scrambling to find a safe place to go. That's when Tia found our Ferry Street Shelter. After only 58 days in shelter, Tia was approved for housing and has since moved into her own apartment.

Despite the circumstances that lead to Tia needing shelter, she shares that she's so thankful to have come to IPH!

Public Shelter Beds in Albany, Fulton, and Montgomery Counties



WINTER

IPH PROVIDES 115

of 172 total beds



Across its multiple shelters, IPH served

649

people throughout the year.

280 shelter residents were sleeping outdoors before coming to IPH.

## 535 PEOPLE

visited our **Community Connections** drop-in center for the first time.

Since 2015,

# **20 ALBANY** AMBASSADORS

have successfully completed the program and secured full-time employment.



13,592 MEALS

were thoughtfully prepared, cooked and served, that's **3,000** more meals than in 2021.





This year at **Community Connections**, guests accessed unique and vital resources including meals, a clothing pantry, laundry, mailboxes, lockers, showers, and individualized, personcentered case management. Through partnership with the Palace Theatre, Capital Repertory Theatre, the City Mission of Schenectady, and Park Playhouse our **Albany Ambassadors** earned an income and built a reputable work history. Our **Holiday Program** rounded out 2022, building cheer for neighbors experiencing homelessness. The community embraced our guests with open arms to provide basic neccessities, holiday meals, and gifts throughout the season of giving.

"The Holiday Program has become something our office looks forward to each year. We want families to know they aren't alone. Even though we're strangers, we all experience individual struggles and if we can spend a little more effort over the holidays to make a child or family feel special, we will always take the time to do it."

-Danielle Giroux, Arcadis, IPH Holiday Program Donor



43 SINGLE ADULTS and **8** FAMILIES were served through IPH Housing in Albany and Amsterdam.

11 HOUSEHOLDS have found stability in IPH housing for **MORE THAN 5 YEARS.** 

IPH is making progress toward the development of

new family apartments in its building at 250 Sheridan Avenue in Albany.

In 2022, IPH's permanent, supportive housing provided stable and affordable homes for people experiencing homelessness. The Program continues to offer ongoing services that prioritize client choice, empathy, and optimism. IPH Housing is a foundation from which residents can improve their well-being and pursue a meaningful and joyful life.

Like many people living on the street, Alex and Henry found it nearly impossible to build a better life for themselves. Feeling scared and defeated, they began using drugs to cope. Thankfully, the couple connected with IPH's case manager, Jordann, who found space in our transitional housing program and began working with Alex and Henry to help them achieve their goal of long-term stability.

Shortly after, both Alex and Henry entered substance use treatment, and Alex got a new job to increase the family's financial security. With Jordann's help, the couple was able to move into permanent housing and they're now saving towards purchasing their first car.





# GIVE WITH PURPOSE

### **Key Club**

Joining Key Club is an incredible investment in our mission. Giving monthly allows you to spread the financial impact of your giving across the entire year and provides us with consistent resources to plan for the future.

Sign-up for Key Club online by visiting **iphny.org/keyclub.** 

### Food & Meals

Help us feed people in need. Through our partnership with the Regional Food Bank of Northeastern New York, the value of your gift grows. For every \$1 you donate, we can purchase \$10 worth of food to stock our kitchens.

Your dough rises when you give online at **bit.ly/IPHfoodbank** using code "**IPH 188ES**" under Adopt-A-Program.

### **Gifts of Stock**

Donating to IPH through a gift of stock or mutual fund is an easy way to invest in our life-changing programs, and it provides a tax benefit to you and your family. When you donate stock to IPH you'll receive a charitable deduction for the value of the donated shares plus you won't have to pay any capital gains tax on the increased value of your stock. It's the best of both worlds!

Ready to give? Your financial advisor will need our Account Number (5HR433044), DTC Number (0443), and Federal Tax ID Number (14-1666321).

# Making a Qualified Charitable Distribution

Beginning at age 70 ½, you can donate up to \$100,000 annually from your IRA instead of taking your required minimum distribution. For donors who don't need or want these funds, making a Qualified Charitable Distribution to IPH decreases your taxable income, lowering your taxes for the year. It's a win-win!

### **Planning Your Legacy**

We hope that you'll consider including IPH in your estate planning. Making a bequest from a will or living trust is a meaningful way to ensure the long-term success and sustainability of IPH programs across the Greater Capital Region. Your investment will deeply impact the lives of your neighbors experiencing homelessness for years to come!

For more information on your options, contact Meghan Meyerson, Director of Donor Experience at 518-453-8021 x111 or meghanm@iphny.org.



**Opening Doors Every Day** 

176 Sheridan Avenue | Albany, NY 12210 518.434.8021 | www.iphny.org



### **THANK YOU DONORS!**

We deeply appreciate all the individuals, churches, companies and organizations that made a gift to support IPH in 2022.

# Individuals:

Mark Abrams

Natasha Adams

Margaret Addeo

Nikki Alcala

Kathy & Marty Andrews

Roger & Bonnie Anthos

Joyce Ashe

Susan & Phillip Avellino

Abigail & Mark Ayotte

John & Prudence Backman

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Kirkham Cornwell Jr. & Claire Pospisil

Caitlin & Graig Cotelyou

Erin Coufal & Leore Kushner

Leslie Craique

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Catherine Crohan

Joann Crupi

Donald & Joan Csaposs

Donna Cuddihy

Alenore Cusick

## Individuals, continued...

Lars Dahl

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Barry Davis Bill De Pace

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Thomas Denham
Michelle DePace
& Steven Hancox

Larry & Christine Deyss

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Cleveland Morgan Kirk & Kathleen Morgan

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Greg & Beth Robitaille Janine Robitaille

Darlene Rogers

Kathryn & Joseph Rogerson

Josefina Roldan

Bob & Dianne Rooney

Lauren Rose

Brian & Patricia Rosetti

Allison Ross

Normagene & Tom Rossman



### Individuals, continued...

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Lorraine Russel
Nancy Rutenber

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Allison Smith

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Jacob Zyskowski





# Churches & Organizations

Albany Housing Authority Albany Lodge No. 49 BPO Elks Amsterdam Lodge No. 84 Free & Accepted Masons Blooming Grove Reformed Church **Business for Good** Calvary Reformed Church Benevolent Celtic Rays of Hope Church of the Blessed Sacrament Church of the Holy Spirit Community Congregational Church of Clinton Heights Congregation Ohav Shalom Delmar Presbyterian Church Delmar Reformed Church **Emmanuel Baptist Church** Emmanuel Reformed Church **Empire Christian Center** Federal Emergency Management Agency (FEMA) First Church in Albany First Presbyterian Church of Albany First Presbyterian Church of Valatie First Reformed Church of Rotterdam First United Methodist Church of Delmar First United Methodist Church of East Greenbush First United Methodist Church of Voorheesville Fort Miller Reformed Church Glenmont Community Church Greenbush Reformed Church Healthy Alliance, IPA Hoosac School Jerusalem Reformed Church of Feura Bush **Knox Reformed Church** Loudonville Presbyterian Church

National Health Care for the Homeless Council

New Scotland Presbyterian Church New York State Department of Health Hunger Prevention & Nutrition Assistance Program (HPNAP) Onesquethaw Reformed Church Order of Malta American Association Pi Chapter Delta Kappa Gamma Project We Care Regional Food Bank of Northeastern New York Renew Church Second Reformed Church of Coxsackie Sisters of St. Joseph of Carondelet South Bethlehem United Methodist Church St. Andrews Episcopal Church St. Paul's Church in the City of Albany The Climbers Class of Cranesville The Parish of Mater Christi United Methodist Women United Way Of The Greater Capital Region, Inc.



# Companies & Foundations

ABS Solutions
Albany Realty Group
Animated Spirits
Arthur J. Gallagher & Co.

AYCO Charitable Foundation

Ballston Spa National Bank

Bank of America Charitable

Foundation, Inc.

Berkshire Bank Foundation

Bishop Beaudry Construction LLC

Broadview FCU

CDPHP

Charles and Elizabeth Gerli

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Chemung Canal Trust Company

DePaula Chevrolet

Dwight Plumbing and Heating, Inc.

Emily T. Etzkorn, M.D., P.C.

Frederick McDonald Trust

Graham Hunter Foundation

Hannaford Supermarkets

Hannay Reels

Hoffman Car Wash. Inc

Info-Pro Lender Services

International Built-In Systems

J.M. McDonald Foundation Inc.

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MVP Health Care

**NBT Bank** 

Nigro Companies

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Picotte Family Foundation

Pledgeling Foundation

Policy Research Associates

Price Chopper's Golub Foundation

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Saratoga National Bank

Sciocchetti Abbott Taber, PLLC

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TD Charitable Foundation

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The B'nai B'rith Gideon Foundation

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The Law Firm of Alex Dell, PLLC

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The McCarthy Charities, Inc.

The Review Foundation

The Rosenblum Companies

The Susan M. Haswell Charitable Fund

The Troy Savings Bank

Charitable Foundation

TJX Foundation Inc.

Tokyo Electron, TTCA

UnitedHealth Group

Wakefern Food Corporation

Wells Fargo Government &

Institutional Banking

WGY Christmas Wish Campaign

The following funds have made donations through the Community Foundation for the Greater Capital Region

Edward and Nancy McEwan Advised Fund Helen K. Everson Fund Stewart's Shops and the

The BFF Fund

Dake Family Fund



### **TRIBUTE GIFTS**

A meaningful way to recognize or **celebrate an occasion or achievement**, and also a
beautiful way to **commemorate a life**, all while
supporting IPH's programs and services.

# In Honor Of:

Amanda Avery

Erika Cary

Bonnie Chavin

Arthur J. & Patricia Crandall

Lisa Denham

Michelle DePace

Mark Gregory

Eric Guzman

Paige Hartl

Paige Hartl's Birthday

Walter Hartl

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Rose Mary Conway

Jim Cusick

Joann DiBlasio

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Margaret Hannay

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